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[1960]  
**YOUR GREATEST OPPORTUNITY—END OF THE SEASON**

# **SALE of SURPLUS IRIS**

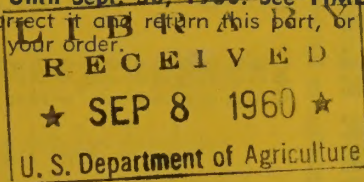
**Wholesale Only — For Dealers, Growers, Nurserymen**

## **LLOYD AUSTIN'S RAINBOW HYBRIDIZING GARDENS**

**Dept. W, Placerville, California — Phone NA 2-2836**

**Order Promptly—These Sale Prices Good Until Sept. 30, 1960. See TIME LIMIT above.**

If address below is not correct, please correct it and return this part, or a copy thereof with your order.



BULK RATE  
U. S. POSTAGE  
**PAID**  
Placerville, Calif.  
Permit No. 72

**SAVINGS**  
beyond belief...  
...if you act during this sale!

U. S. Department of Agriculture  
Library  
Washington 25, D.C.

**World's Largest Listing of Re-Blooming Iris and Iris for Year-Round Bloom**

**IT WILL PAY YOU HANDSOMELY  
TO ENRICH YOUR DISPLAY  
GARDEN**

**DURING THIS GREAT SALE**

People want to see the **NEW** things, and particularly the intriguing **twice bloomers** and the exciting new races of Tall Bearded Iris (**Colossal, Horned, Laced, Flat, Tangerine - Bearded** and **Approaches to Greens**). So if you take pains now to make your display garden really interesting to them next spring, you will be well on your way to increased profits. Iris growers everywhere are finding out that display gardens pay off—if they are

kept up to date in both varieties and the new races. A small investment now in the better new varieties and new races will lead to a greatly increased income in the years ahead. The future is for those who prepare for it! And if you should over-sell the stock in your display garden, you can easily get more from us at wholesale.

**OUR WANT LIST**

While our stocks last and our need continues I will exchange any of the Iris on this Wholesale Sale List for any of the following. All exchanges to be at regular retail each prices. Let me know what you want and about how many you can supply each of the following that you have, and

what your retail price is on each variety. In some cases I can use up to 10 or 25. We will also be able to use stock of most of the varieties on our list of varieties now **SOLD OUT** on page 7: **Amethyst Flame, Allegiance, Bali Agha, Beta Libre, Bishop's Velvet, Bronze Bell, Bronzino, Butter-scotch Kiss, Cameo Coral, Cayenne Capers, Celestial Snow, Clean Sweep, Cleo, Cloud Dancer, Clovely, Crazy Clown, Crown of Thorns, Curl'd Cloud, Dawn Crest, Double Date, Early Spring, Emma Cook, Equinox, Fall Fairy, Fire Chief, Fore-runner, Frost & Flame, Full Sail, Galilee, Glittering Amber, Golden Delight, Golden Harvest, Golden Joppa, Green Chance, Green Echoes, Green Fashion, Green Gables, Green Moss, Green Guest, Green**

**Tracery, High Above, High Barbaree, Hush, Indiglow, Irish Linen, Jerry, Kin-naz-zin, Lace Flounc-es, Lady Greensleeves, Lady in Green, Lilli-Green, Majestic Gold, Mary Lee Motter, Mary Vernon, Mel-ody Lace, Mount of Olives, October Gold, Olivette, One Desire, Pink Giant, Pink Splendour, Polka Time, Prairie Sunset, Rampage, Red Sails, Royal Com-mand, Royal Giant, Sayyed Yarmuk, Scallawag, Sept. Contrast, Shadow Blue, Silver Rim, Sir Michael, Spring Moon, Step Forward, Striped Butterfly, Tall Chief, Tantallon, Tillamook, Tint O'Tan, Tobacco Road, Uranium Belle, Velvet Robe, Violet Harmony, Wakarusa, Wayward Wind, Whole Cloth, Zanzibar.**

Retail Price						Wholesale Price					
Price						Price					
1						1					
3						3					
10						10					
25						25					
50						50					

y Fabulous **HORNED** and **SPOONED** Iris

Memphis Lass .....	17.50	7.00	-----	-----	-----
Miss Utah .....	12.50	4.38	3.75	3.12	-----



## NOW'S THE TIME

### To Broaden Your Iris Listings and Bring Them Up-To-Date

To aid you in stocking up at a minimum of cost, I am making a special offer on the popular blue dot ● varieties, where the sales usually peak up, and where I have propagated extra heavily:

Choose 10 or more varieties preceded by ●, of any price, add up their **regular RETAIL** prices, and **send me only 30% of this** in full payment. Minimum payment under this very special offer is **\$20.00**

While you will, naturally, not sell as many of the higher priced Iris, you may still find that they are the best profit-makers. It costs you no more to grow and sell a \$5.00 Iris than a \$1.00 variety, but the profit is about 10 times as much when you sell a \$5.00 rhizome. Then, too, the increase on the more expensive Iris gives you so much more value in your garden than is the case with cheap Iris. Think this over when you are buying stock for profitable sales.

## HOW TO GET 5% DISCOUNT

While these wholesale prices are all exceedingly low, especially those for the larger quantities, you can still get **5% OFF** of the total of your order, or the total of a part of it, if your order, or the part in question, meets these simple requirements:

1. Your order, or this part of it, must consist of 5 or more varieties, and must be made up **entirely of varieties preceded by the blue dot ●.**

2. Your order, or this part, **must total \$20.00 at my wholesale sale prices**, and must be paid for in advance.

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You may use **EITHER** the above offer (based on **Wholesale Sale** prices), or the one at the far left (based on **Regular RETAIL** prices), but not both on the same order.





### EXTRAS FROM YOUR LIST OF SECOND CHOICES

If you want us to select any needed substitutes please so state. If not, please don't forget to list a few varieties not on your order and in about the same price ranges, that you would like to have in case we are sold out of any. This will greatly facilitate the handling of your order and **expedite prompt shipment**, without any delays for correspondence. Also, whenever our stocks permit, **we will send you some of your second choices as extras on your order**, if it is \$15.00 or more.

### EXTRA BONUS

on Orders of \$15.00 or More Sent Within **10 DAYS**

I need your order back here real **pronto**, so I am making it very decidedly worth **YOUR** while to fill out your order NOW, and send it in **right away**. If you mail it within 10 days you may request, **on any order of \$15.00 or more**, and IN ADDITION to the very generous extras regularly sent on all orders of \$15.00 or more, a **free rhizome** of the Onco-like Oncobred **ALLEGRIA** for each \$15.00 of your order. Thus, a \$30.00 order will get 2 Allegria free. It is a \$2.50 value, and one that will attract a great deal of attention in your garden. If you prefer you may have instead your choice of AUTUMN TWILIGHT-S; MARSALA-Tg; WHITE CHALICE-N; SULTAN'S ARMOUR-M; CINNAMON TOAST-T; REAL GOLD-Ob, or a fascinating HORNED SEEDLING, while supply lasts. If you select HORNED SEEDLINGS, and two or more are due you, all will be different if you so request; they will be ever so useful in your hybridizing.

Varities in FULL CAPS are shown in FULL COLOR in catalog "IRIS COLOR GUIDEBOOK."

● = Heaviest wholesale discounts. If you want any of these, please hurry, as they will go like hotcakes.

## Get in on the NEWEST THING in IRIS-My

### ★ 3 Types of RE-BLOOMING Iris ★

#### SUMMER-BLOOMERS—(Bloom in Summer, Fall, Spring)

	Retail Price	Wholesale 1	3	10	25	50
August Waves	\$1.25	\$ .65	\$ .50	\$ .45	\$ .50	\$ .38
● Autumn Afternoon	2.50	.90	.75	.65	.50	.38
● Autumn Delight	2.25	.80	.70	.60	.45	.34
Autumn Elf	.75	—	.23	.19	.15	.11
● AUTUMN TWILIGHT	2.50	.90	.75	.65	.50	.38
Barre Beauty	1.25	.50	.45	.38	.31	—
Fall Primrose	3.50	1.40	1.23	1.05	.90	—
GIBSON GIRL	1.50	.53	.45	.38	.30	.23
JULY BEAUTY	1.50	.53	.45	.38	.30	.23
Kings Choice	7.50	3.00	2.65	—	—	—
Master Neil	2.50	1.00	.90	.75	—	—
● Memories	5.00	1.75	1.50	1.25	1.00	.75
Nappanee	2.75	1.10	1.00	.85	.70	.55
October Shadows	1.50	.53	.45	.38	.30	.23
Papoose	.75	—	.23	.19	.15	.11
● PINK SYMPHONY	10.00	3.50	3.00	2.50	2.00	1.50
● September Sparkler	2.00	.70	.60	.50	.40	.30
● Summer Surprise	3.00	1.05	.90	.75	.60	.45
Two for Tea	1.00	—	.30	.25	.20	.15

### AUTUMN RE-BLOOMERS

(Bloom September to November and in Spring)

● Autumn Bronze	4.00	1.40	1.20	1.00	.80	.60
Autumn Haze	1.00	—	.30	.25	—	—
● Autumn Orchid	2.50	.90	.75	.65	.50	.38
● Autumn Snowdrift	4.50	1.60	1.35	1.13	.90	.70
Autumn Sunset	1.00	—	.35	.30	.25	.20
Ball Gown	1.50	.60	.53	.45	—	—
Carabella	1.25	.50	.45	.38	.31	.25
Champagne Velvet	7.50	3.75	3.00	2.65	2.25	1.90
Encore	.85	—	.26	.21	—	—
Fair Enough	1.50	.60	.53	.45	.38	.30
Fall Frills	2.00	1.00	.80	—	—	—
● Fall Surprise	3.50	1.23	1.05	.90	.70	—
● Farewell	4.00	1.40	1.20	1.00	.80	.60
● Generous	5.00	1.75	1.50	1.25	1.00	—
Gersdorff-Sass	1.25	—	.38	.31	.25	.19
● GLOWING AMBER	6.50	2.28	1.95	1.65	1.30	1.00
Golden Cataract	1.00	—	.30	.25	—	—
Green Goddess	1.00	—	.35	.30	.25	.20
Halloween Night	1.25	—	.38	.31	.25	.19
JOSEPH'S MANTLE	1.50	.53	.45	.38	.30	.23
Lady Moon	1.25	.50	.45	.38	.31	.25
'Lina Beth	3.50	1.75	1.40	1.23	—	—
● LOIS CRAIG	15.00	5.25	4.50	3.75	3.00	2.25
Menominee	1.75	.65	.55	.43	.35	.26
Mishawaka	1.25	—	.38	.31	.25	.19
Moon Goddess	1.00	—	.30	.25	.20	.15
Mount Tim	.75	—	.23	.19	.15	.11
Pink Lace	1.00	—	.30	.25	.20	.15
Polar King	1.25	.50	.45	.38	.31	.25
Royal Band	1.25	—	.38	.31	.25	.19
● SALLY ANN	2.50	.90	.75	.65	.50	.38
Scarlet Tiger	2.00	1.20	—	—	—	—
Smoothy	.75	—	.23	.19	.15	—

	Retail Price	Wholesale 1	3	10	25	50
Surefire	1.75	.65	.55	.45	.35	—
Thanksgiving Firelight	1.00	—	.30	.25	.20	.15
Whisperwood	.75	.40	—	—	—	—
White Alone	1.00	—	.30	.25	.20	.15
White Autumn King	.75	—	.23	.19	.15	—
● ZULU WARRIOR	7.50	2.65	2.25	1.90	1.50	1.13

### WINTER RE-BLOOMERS

For Bloom in Spring & from November to February in Mild Climates

● Aahme	2.50	.90	.75	.65	.50	.38
Alta Rosa	1.00	—	.30	.25	.20	.15
ARCADIA BUTTERCUP	1.50	.53	.45	.38	.30	.23
Bel-Air	1.00	—	.35	.30	.25	.20
Blue Flurry	2.00	1.00	.80	.70	.60	—
Blue River	1.00	—	.30	.25	.20	—
California Pink	1.50	.75	.60	.53	.45	.38
Color Riot	1.50	.75	.60	.53	—	—
Copper Orange	1.00	.65	—	—	—	—
DECEMBER ROYALTY	2.00	.80	.70	.60	.50	—
Escapade	1.25	—	.38	.31	.25	.19
Good Sir	1.50	.53	.45	—	—	—
Happy Valley	1.50	.75	.60	.53	—	—
MATTIE GATES	1.75	.65	.55	.45	.35	.26
Mohrning Dove	2.00	1.15	—	—	—	—
● Night Patrol	2.00	.70	.60	.50	.40	.30
● Orchid & Flame	2.50	.90	.75	.65	.50	.38
PAGAN PRINCESS	1.25	—	.38	.31	.25	—
● PINK PINAFORE	2.00	.70	.60	.50	.40	.30
Privateer	3.00	1.50	1.20	1.05	.90	—
Rodeo	.75	.50	—	—	—	—
Rose Pearl	1.00	—	.30	.25	.20	.15
RUSSIAN BRONZE	1.50	.53	.45	.38	.30	.23
San Pasqual	.75	—	.23	.19	.15	.11
Slick Chick	1.50	.53	.45	.38	.30	.23
Southland	1.00	—	.30	.25	.20	—
Springtime Madonna	1.25	—	.38	.31	.25	.19
Summer Sun	1.25	—	.38	.31	.25	.19
● Sunset Pink	2.00	.70	.60	.50	.40	.30
Technicolor	1.50	.53	.45	.38	.30	.23
Tournament Queen	1.50	.60	.53	.45	.38	.30
Whitene	.75	—	.30	.26	.23	—
● WINTER FLAME	3.50	1.23	1.05	.90	.70	.55

### ★ 8 Races of TALL BEARDED Iris ★

For Mid and Late Spring Bloom in May and June

#### COLOSSAL IRIS—(World's largest Iris for your garden)

Alline Rogers	1.00	.50	.40	.35	.30	—
● Big Ute	3.50	1.23	1.05	.90	.70	.55
Broadripple	3.00	1.50	1.20	1.05	.90	.75
● By Line	3.50	1.23	1.05	.90	.70	.55
Caroline Jane	2.00	.80	.70	.60	.50	.40
Chamois	1.00	—	.30	.25	.20	—
Colossal	1.25	.65	.50	.45	—	—
Fortune's Gift	5.00	2.10	1.85	1.60	1.30	—
● GIANT MOHR	10.00	3.50	3.00	2.50	2.00	1.50
Giant Rose	20.00	15.00	—	—	—	—
Golden Russet	1.00	—	.30	.25	.20	.15
Grand Teton	12.00	6.00	4.80	4.20	—	—
Heroique	1.50	.53	.45	.38	—	—
Mohrning Haze	17.50	7.00	—	—	—	—
Snow Goddess	5.00	2.50	2.00	1.75	1.50	—
Spring Sunshine	1.50	.53	.45	—	—	—
Witch Doctor	2.50	1.10	1.00	.85	.75	.60
Zantha	1.25	—	.38	.31	.25	.19

#### FLAT BEARDED IRIS—(Like Japanese, but easy to grow)

Bella Mohr	3.00	1.20	1.05	.90	.75	—
Clematis	1.25	.50	.45	.38	—	—
● CLEMENTINA	5.00	1.75	1.50	1.25	1.00	.75
● Dorothea	.75	—	.23	.19	.15	.11
● GIANT CLEMATIS	17.50	6.12	5.25	4.38	3.50	—
● Japanese	5.00	1.75	1.50	1.25	1.00	.75
Little Freak	.150	.90	—	—	—	—
● No-Top	8.00	2.80	2.40	2.00	1.60	—
● Pentagonal	5.00	1.75	1.50	1.25	1.00	.75
● WHITE PARASOL	9.00	3.15	2.70	2.25	1.80	1.35

#### APPROACHES TO GREEN—(All the rage)

BENTON OLIVE	2.25	1.13	.90	.80	—	—
Chartreuse Chalice	15.00	6.00	5.25	4.50	—	—
Greenback	2.00	.80	.70	—	—	—
● GREEN HAT	3.50	1.23	1.05	.90	.70	.55
Green Ivory	2.00	1.20	—	—	—	—
GREEN PASTURES	1.50	.53	.45	.38	.30	.23
Green Shadows	1.25	.50	.45	.38	—	—
● Hot Mustard	7.50	2.65	2.25	1.90	—	—
Irish Whim	10.00	5.00	—	—	—	—
Mint Julep	1.00	—	.30	.25	—	—
Noma Green	3.50	1.40	—	—	—	—
● Nona	20.00	7.00	6.00	5.00	—	—
Oklahoma	1.25	—	.38	.31	.25	.19
Veiled in Mystery	1.50	.85	—	—	—	—
● Winged Goddess	12.50	4.38	3.75	3.12	—	—
Yellow Organdy	1.50	.53	.45	.38	.30	.23



	Retail Price	Wholesale 1	3	Price Ea. 10	in 25	Lots of 50
<b>My Fabulous HORNED and SPOONED Iris</b>						
● Dapper Dan	15.00	6.95				
● Gay Nineties	6.00	2.10				
● Horned Amethyst	5.00	1.75	1.50	1.25	1.00	.75
● HORNED LACE	35.00	12.25	10.50	8.75	7.00	
● HORNED ROSYRED	17.50	6.12	5.25	4.38	3.50	2.65
● HORNED ROYALTY	3.00	1.20	1.05	.90	.75	.60
Horned Rubyfalls	4.00	2.30				
● Horned Seedling	2.50	1.15				
● Horned Skylark	15.00	5.25	4.50	3.75	3.00	2.25
● Horned Tangerine	20.00	7.00	6.00	5.00	4.00	3.00
Mulberry Snow	10.00	6.05				
● PINK UNICORN	15.00	5.25	4.50	3.75	3.00	2.25
● PLUMED DELIGHT	12.50	4.38	3.75	3.12	2.50	1.90
● SPOONED FANTOM	15.00	5.25	4.50	3.75	3.00	2.25
SPOONED PREMIERE	50.00	27.50	25.00			

<b>LACY LOVELIES—(Delightful and New)</b>						
Alice Lemen	12.50	5.00	4.38			
Apricot Dancer	10.00	4.00	3.50			
Blue Debut	2.00	1.15				
● CARIBOU TRAIL	12.50	4.38	3.75	3.12	2.50	
CHANTILLY	.75		.23	.19	.15	.11
Cliffdell	1.00		.35	.30		
Cutie Pie	3.00	1.50				
Enchanted Lace	20.00	7.00	6.00			
● First Curtain	20.00	9.50	8.95			
Frosted Lace	800	3.20	2.80			
● Futuramic	4.00	1.40	1.20			
Gala	1.00	.50	.40	.35		
● Gay Apparel	10.00	3.50	3.00	2.50	2.00	1.50
● Gracelle	5.00	1.75	1.50	1.25	1.00	.75
● Lacy Lantern	15.00	5.25	4.50	3.75		
● Lady Orchid	7.50	2.65	2.25			
Lemon Meringue	5.00	2.00				
● Mexican Hat	17.50	6.12	5.25			
Midwest Gem	1.00		.35	.30		
● My Darling	7.50	2.65	2.25			
Orchid Ruffles	2.00	1.00	.80	.70		
Party Dress	1.50	.90				
● Rose Delight	7.00	2.45	2.10	1.75	1.40	1.05
RUFFLED APACHE	5.00	2.50	2.00	1.75	1.50	1.25
Twenty Grand	2.00	1.00	.80	.70		
Yesteryear	5.00	1.75				

<b>NOVELTIES &amp; RARIETIES</b> (Strange and Unusual Iris to Amaze Your Customers)						
Clematiflora	10.00	4.00	3.50	3.00	2.50	2.00
Corsage	4.00	1.60	1.40	1.20	1.00	.80
Crazy Quilt	2.50	1.25	1.00	.90		
● Cuba Libre	5.00	1.75	1.50	1.25	1.00	
Elizabeth Huntington	1.00	.55				
High Tor	1.75	.90				
● Lula Marguerite	9.00	3.15	2.70			
Mohr and More	2.50	1.00	.90	.75		
● Orchid Queen	5.00	1.75	1.50	1.25		
● Pink Marble	3.50	1.23	1.05	.90	.70	.55
● Senorita Ilsa	2.50	1.00	.90	.75		
● Smithsonian	5.00	1.75				
So Sweet	2.00	1.20				
● Susiana Hybrid	3.50	1.23	1.05			
● Sweet Mystery	25.00	8.75				
THURLOW WEED	2.00	1.00	.80	.70		
● White Chalice	3.00	1.05	.90	.75	.60	
Williwaw	2.00	.80	.70	.60	.50	
ZEBRA	1.00		.35	.30	.25	.20
Zua	1.00	.50	.40	.35	.30	

<b>TANGERINE-BEARDED IRIS—In various colors</b>						
Annette	2.50	1.00				
Apricot Glory	1.50	.53	.45	.38	.30	.23
● Apricot Supreme	.75		.30	.26		
BENTON OBERON	3.00	1.50	1.20	1.05		
● Benton Ophelia	2.00	1.00	.80	.70		
● Briar Rose	2.50	.90	.75			
● Bright Fuchsia	10.00	3.50	3.00	2.50	2.00	1.50
● Chinese Lantern	10.00	3.50	3.00			
COLOR CARNIVAL	1.50	.53	.45	.38	.30	.23
● Convention Queen	5.00	1.75	1.50	1.25	1.00	.75
● Curtis A	1.00		.35	.30	.25	
Dawn Pink	4.00	1.40	1.20	1.00	.80	.60
● Dolly Varden	1.50	.60	.53	.45		
● Firebird	2.50	.90				
● Flaming Beard	10.00	3.50	3.00	2.50		
● FLAMING GOLD	12.50	4.38	3.75	3.12	2.50	1.90
● Fleeta	10.00	3.50	3.00			
● Flirtation	8.00	2.80	2.40	2.00	1.60	
● Frances Kent	1.00		.30	.25		
Fuchsia	1.50	.53	.45			
● Garden Gold	3.50	1.23	1.03	.90	.70	
● Garnet Glow	.75	.32				
● Gay Paree	3.50	1.25	1.05	.90	.70	.55
● June Meredith	6.00	2.10	1.80	1.50	1.20	.90
● Lynn Hall	10.00	3.50	3.00			
● Marsala	3.00	1.05	.90	.75	.60	
Mary Randall	3.50	1.75	1.40	1.23	1.05	.90
Memphis Belle	2.50	.90	.75	.65	.50	.38

	Retail Price	Wholesale 1	3	Price Ea. 10	in 25	Lots of 50
<b>Memphis Lass</b>						
● Miss Utah	12.50	4.38	3.75	3.12		
● My Happiness	10.00	3.50	3.00			
● New Adventure	4.00	1.40	1.20	1.00	.80	
Orange Creamo	4.00	2.00	1.60	1.40	1.20	1.00
● Oriental Pearl	12.00	4.20	3.60	3.00	2.40	1.80
● PALOMINO	2.00	.70	.60	.50	.40	.30
Paradise Pink	1.00		.30	.25	.20	.15
Peppermint Pink	1.50	.90				
● Pink Cameo	.75		.26	.23	.19	
● Pink Cavalier	3.50	1.23	1.05	.90	.70	
● Pink Enchantment	20.00	7.00	6.00	5.00	4.00	
Pink Formal	1.00		.35	.30	.25	
● PINK FULFILLMENT	20.00	7.00	6.00	5.00	4.50	
● Pink Talcum	1.00		.35	.30	.25	
● Pink Tower	1.00		.35	.30		
● Prairie Jewel	1.50	.53	.45	.38	.30	.25
Pretty Gay	7.50	3.00				
● Rose Sails	5.00	1.75	1.50	1.25	1.00	.75
● Snow Fire	3.00	1.05	.90	.75		
Sweet Refrain	7.50	3.00	2.65			
● TANGERINE CARNIVAL	7.50	2.65	2.25	1.90	1.50	1.13
● Techny Chimes	7.50	2.65	2.25	1.90		
Temple Bells	1.50	.75	.60	.53		
● Wide Awake	3.50	1.23	1.05	.90	.70	.55
● Winged Fuchsia	10.00	3.50	3.00	2.50	2.00	1.50

<b>REGULAR TALL BEARDED IRIS</b>						
● Accent	1.50	.53	.45	.38	.30	
● Ahoy	10.00	3.50	3.00			
Al Borak	1.50	.60	.53	.45	.38	
● Ali Baba	2.00	.70	.60	.50	.40	.30
● Amazing Grace	10.00	3.50	3.00	2.50	2.00	
Amethyst Flame	15.00	10.00				
● Angel Curls	15.00	5.25				
ARGUS PHEASANT	1.00		.30	.25	.20	.15
● Aspenglow	5.00	1.75	1.50	1.25	1.00	
● Autumn Brown	2.50	.90	.75	.65		
● Bang	7.50	2.65	2.25	1.90	1.50	1.13
Beacon Hill	2.50	1.45				
Beechleaf	5.00	2.00				
Belle Meade	5.00	2.00	1.75	1.50		
Beth Corey	8.00	3.20	2.80			
● Big Game	5.00	1.75				
● Big Time	1.50	.53	.45	.38	.30	
Black Castle	2.00	1.00	.80			
Black Diamond	1.00	.50	.40	.35		
Black Hills	1.75	.65	.55	.45	.35	.26
● Black Mischief	2.00	.70	.60	.50	.40	.30
Black Onyx	7.50	3.75				
Black Taffeta	5.00	3.90				
● Blakstok	7.00	2.45	2.10			
● Bluebird Blue	2.00	.70	.60	.50		
Blue Freckles	7.50	2.65	2.25	1.90		
● Blue Intensity	7.50	2.65	2.25	1.90	1.50	
Blue Sapphire	1.50	.75	.60			
● Blue Serene	4.00	1.40	1.20	1.00	.80	
● Bold Adventure	3.00	1.05	.90	.75		
BOLD CONTRAST	5.00	2.00	1.75	1.50	1.25	1.00
● Brave Banner	25.00	8.75				
● Brigadoon	10.00	3.50	3.00	2.50		
Bright Contrast	1.50	.53	.45	.38		
● Bright Gem	5.00	1.75	1.50	1.25	1.00	.75
● Bright Hour	2.50	.90	.75			
Bronze Bell	15.00	11.00				
● Brown Ensemble	6.00	2.10				
● Butterhorn	10.00	3.50	3.00	2.50	2.00	
● Caldron	5.00	1.75				
● Calypso	6.00	2.10	1.80	1.50	1.20	.90
Cape Cod	4.00	1.60				
● Caramel	3.50	1.23	1.05	.90	.70	
● Carissima	5.00	1.75	1.50	1.25		
CASA MORENA	1.00		.30	.25	.20	.15
● Castlewood	10.00	3.50	3.00	2.50		
● Cathedral Bells	2.00	.70	.60	.50	.40	.30
Catherine Claar	3.00	1.20				
● Celestia	4.00	1.40	1.20	1.00	.80	.60
● Celestial Blue	3.00	1.20	1.05	.90		
● Centennial Queen	3.00	1.05	.90	.75	.60	
● Chippitica	2.00	.70	.60			
Cinnamon Toast	2.50	1.25	1.00	.90		
Cliffs of Dover	1.50	.53	.45	.38		
● Cloudless Sky	6.00	2.10	1.80	1.50	1.20	
Congo	1.50	.60	.53	.45		
● Copper Medallion	1.00		.30	.25		
● Coronation Red	2.00	.70	.60	.50		
● Crescendo	7.50	2.65	2.25	1.90		
● Crispette	3.00	1.05	.90	.75	.60	.45
● Crown Point	15.00	5.25				
● Dark Boatman	5.00	1.75	1.50	1.25	1.00	.75
● Dark Chocolate	3.50	1.23	1.05	.90	.70	.55
● Dianeva	2.00	.70	.60	.50	.40	
● Dotted Swiss	10.00	3.50	3.00			
Dreamy	1.75	.70	.65	.55		
● Easter Bonnet	.75		.26	.23		
● Easter Greetings	4.00	1.40	1.20	1.00	.80	
Ebony Echo	1.00	.75				
Eleanor's Pride	10.00	5.00	4.00	3.50		
● Enchanted Pearl	7.50	2.65	2.25	1.90	1.50	1.13
● Encounter	8.00	2.80	2.40			



	Retail Price	Wholesale 1 3	Price Ea. 10	in 25	Lots of 50
● Exotic	2.25	.80	.70	.60	.....
● Fancyancy	2.00	1.00	.80	.70	.....
● Father Rigney	6.00	2.10	1.80	.....	.....
● Fire Dance	1.00	.....	.35	.30	.25
● Fireflurry	7.50	3.00	.....	.....	.....
● Foxfire	1.50	.60	.53	.45	.....
● Frolic	3.00	1.50	1.20	.....	.....
● Front Page	3.50	1.23	1.05	.90	.70
● Full Reward	3.50	1.75	.....	.....	.....
● Gaylord	2.00	.70	.60	.50	.40
● Gene Wild	3.00	1.05	.90	.75	.60
● Glistening Copper	2.50	.90	.75	.....	.....
● Globetrotter	3.00	1.05	.90	.75	.60
● Gold Anthem	5.00	1.75	1.50	1.25	1.00
● Golden Crown	2.50	1.25	1.00	.90	.....
● Golden Hawk	5.00	2.50	.....	.....	.....
● Golden Perch	15.00	5.25	4.50	3.75	.....
● Golden Stairs	5.00	2.00	.....	.....	.....
● Golden Symphony	.75	.....	.23	.19	.....
● Great Day	2.00	1.00	.80	.70	.....
● Happy Meeting	5.00	1.75	1.50	1.25	1.00
● Harbor Blue	2.50	.90	.75	.....	.....
● Hermit Thrush	4.00	1.60	.....	.....	.....
● HIGH COMMAND	1.00	.75	.....	.....	.....
● Holy Smoke	15.00	6.00	5.25	.....	.....
● Huntsman	7.50	3.00	2.65	2.25	1.90
● Inca Chief	2.00	.80	.70	.60	.50
● Inspiration	.75	.40	.....	.....	.....
● Ivory Black	15.00	6.00	5.25	.....	.....
● Ivory Supreme	5.00	1.75	.....	.....	.....
● Jan Hess	5.50	2.20	1.95	1.65	1.35
● Joan Crawford	8.00	2.80	2.40	2.00	1.60
● Kazak	7.50	3.00	.....	.....	.....
● Kezar Lake	1.50	.53	.45	.38	.....
● Kiki	5.00	1.75	1.50	1.25	1.00
● Lady Ilse	2.00	.70	.60	.50	.....
● LADY RUFFLES	5.00	1.75	1.50	1.25	1.00
● Lantana	3.50	1.40	.....	.....	.....
● Las Floristas	2.50	.90	.75	.65	.....
● Late Snow	1.50	.75	.60	.53	.45
● Lavanesque	2.00	.70	.....	.....	.....
● Lights On	1.00	.....	.30	.....	.....
● MAGIC CARPET	1.00	.....	.30	.25	.20
● Maid of Cotton	1.50	.53	.45	.38	.....
● May Maie	5.00	2.35	.....	.....	.....
● Maytime	1.50	.65	.....	.....	.....
● Melissa	12.50	4.38	3.75	.....	.....
● Mellow Gold	3.00	1.05	.90	.75	.60
● Merry Lynn	10.00	3.50	3.00	2.50	.....
● Mexiglow	2.00	1.00	.80	.70	.....
● Millionaire	15.00	7.00	.....	.....	.....
● MISCHIEF	5.00	1.75	1.50	1.25	1.00
● Miss Christine	4.00	1.40	1.20	1.00	.....
● Mission Starlite	5.00	1.75	1.50	1.25	1.00
● Monique	7.50	2.65	2.25	1.90	1.50
● Monkshood	7.50	2.65	2.25	1.90	.....
● Moulin Rouge	3.50	1.75	1.40	1.23	.....
● Mystic Legend	3.00	1.50	1.20	1.05	.....
● Mystic Melody	1.00	.40	.....	.....	.....
● New Love	5.00	1.75	1.50	1.25	1.00
● Night 'n Day	9.00	3.15	2.70	2.25	.....
● Oedipus Rex	5.00	1.75	1.50	1.25	1.00
● Only This	8.00	2.80	2.40	2.00	1.60
● On Parade	10.00	5.00	.....	.....	.....
● Orange Banner	7.50	3.75	.....	.....	.....
● Oriental Glory	1.00	.....	.30	.25	.20
● Oyster Pearl	10.00	3.50	3.00	2.50	2.00
● Pacemaker	1.00	.....	.30	.25	.20
● Pastel Supreme	12.50	4.38	3.75	3.12	.....
● Pathfinder	1.00	.....	.35	.30	.....
● Persian Robe	8.50	3.40	3.00	2.55	2.15
● Pierre Menard	1.00	.75	.....	.....	.....
● Placer Maid	1.00	.....	.30	.....	.....
● Pretender	1.50	.75	.....	.....	.....
● Princess Anne	20.00	9.50	.....	.....	.....
● QUECHEE	1.25	.....	.38	.31	.25
● Rare Gold	5.00	1.75	1.50	1.25	1.00
● Raspberry Ribbon	1.25	.85	.....	.....	.....
● Red Chieftain	7.50	2.65	2.25	1.90	.....
● Regina Maria	10.00	5.50	3.00	2.50	.....
● Rehobeth	3.00	1.20	1.05	.90	.75
● Right Royal	3.00	1.05	.90	.75	.....
● Riviera	10.00	3.50	3.00	2.50	.....
● Rosabella	1.00	.50	.....	.....	.....
● Rose Garland	4.00	1.60	1.40	1.20	1.00
● Rosy Veil	3.00	1.05	.90	.75	.60
● Royal Scott	1.00	.....	.35	.30	.....
● RUFFLED ORGANDY	2.00	.70	.60	.50	.40
● Ruffled Taffeta	6.00	2.40	2.10	1.80	1.50
● Ruth Couffer	15.00	5.25	4.30	3.75	.....
● Sable	.75	.35	.....	.....	.....
● Sable Night	3.50	1.23	1.05	.90	.70
● Shiloh	4.00	1.60	1.40	1.20	1.00
● Sierra Skies	5.00	1.75	1.50	1.25	1.00
● Sky Crystal	7.50	2.65	2.25	1.90	1.50
● Snow Flurry	.75	.....	.23	.19	.16
● Solar Maid	5.00	1.75	1.50	1.25	1.00
● South Pacific	5.00	2.00	.....	.....	.....
● Spanish Fandango	1.50	.70	.....	.....	.....
● Spanish Peaks	1.00	.....	.35	.30	.25

	Retail Price	Wholesale 1 3	Price Ea. 10	in 25	Lots of 50
● Spring Romance	1.00	.....	.30	.25	.20
● Starfire	5.00	1.75	1.50	.....	.....
● Starlift	3.50	1.23	1.05	.90	.70
● Sunset Blaze	1.00	.....	.35	.30	.25
● Surprise Party	3.50	1.40	1.23	1.05	.90
● Swan Ballet	12.50	6.25	5.00	4.38	3.75
● Symphony	17.50	8.75	7.00	.....	.....
● Tabasco	1.50	.53	.45	.38	.30
● Tabu	2.00	1.00	.80	.70	.....
● Taholah	10.00	4.00	3.50	.....	.....
● The Citadel	5.00	1.75	1.50	1.25	1.00
● Thotmes III	1.50	.53	.45	.38	.30
● Tiffany	1.00	.....	.30	.25	.....
● Top Hat	2.00	.70	.60	.50	.....
● Total Eclipse	7.50	2.65	2.25	.....	.....
● Town Talk	5.00	1.75	1.50	.....	.....
● Trim	10.00	6.00	.....	.....	.....
● Ultra Violet	3.50	1.55	.....	.....	.....
● Vengeance	4.00	1.40	1.20	1.00	.80
● Viking	10.00	4.00	3.50	.....	.....
● Violet Hills	10.00	5.95	4.95	.....	.....
● Watermelon	5.00	2.40	.....	.....	.....
● Wedding Bouquet	2.50	.90	.75	.65	.....
● Welcome Guest	1.75	.65	.55	.45	.....
● Well Content	2.00	.85	.....	.....	.....
● White Bouquet	10.00	4.00	.....	.....	.....
● White Peacock	2.00	.80	.70	.60	.....
● Ylem	7.50	3.00	2.65	2.25	1.90

## ★ 3 Types of UNUSUAL Bearded Iris ★

You need some of these out-of-the-ordinary Iris to give variety to your plantings.

### Earliest Iris—DWARFS—(For March-April Bloom)

● Ablaze	1.50	.60	.53	.45	.....
● Azurea	.75	.40	.....	.....	.....
● Blarney	.75	.....	.30	.26	.....
● Blue Frost	4.00	1.40	1.20	1.00	.80
● Blue Spot	.75	.....	.23	.19	.....
● Cherry Spot	2.00	1.70	.....	.....	.....
● Cretica	2.00	.70	.60	.50	.....
● Cup and Saucer	.75	.....	.23	.....	.....
● Fior Del Mondo	.75	.27	.....	.....	.....
● Gay Lassie	1.50	.60	.53	.45	.....
● Green Petals	1.25	.65	.50	.45	.....
● Heatherbloom	1.00	.75	.....	.....	.....
● Inky	3.00	1.75	.....	.....	.....
● Little Mohee	2.00	.70	.60	.50	.....
● Little Villain	1.00	.75	.....	.....	.....
● Nana	3.00	1.05	.....	.....	.....
● Orange Glint	1.50	.75	.60	.....	.....
● Promise	1.00	.65	.....	.....	.....
● Rose Blush	1.00	.65	.....	.....	.....
● Snow Fairy	1.50	.60	.53	.45	.....
● SULINA	1.50	.75	.60	.53	.45
● Thisbe	1.00	.....	.30	.25	.....
● Veri-Gay	1.50	.90	.....	.....	.....
● Violet Night	1.00	.....	.35	.....	.....

### 4 Types of MEDIANs to Follow Your Season Thru

● Baria-Li	.75	.....	.23	.19	.15
● Cherry Falls-Bo	2.00	.70	.60	.50	.40
● Cricket-Bo	2.00	.70	.60	.50	.....
● Doga-I	.75	.40	.....	.....	.....
● Fairy Flax-Li	.75	.....	.23	.19	.15
● Fairy Flo-Ta	5.00	1.75	1.50	1.25	1.00
● Green Spot-Li	1.00	.50	.40	.....	.....
● Little Rosy Wings-Li	1.00	.....	.30	.....	.....
● Lodestar-Bo	1.00	.....	.35	.30	.....
● Mirage-Bo	2.50	.90	.75	.65	.....
● Nambe-Ta	.75	.40	.....	.....	.....
● Pearl Cup-Bo	2.00	.80	.....	.....	.....
● Pigmy-Li	1.00	.....	.35	.30	.....
● Pink Ruffles-Bo	.75	.....	.30	.26	.....
● Precious Gem-Bo	1.00	.....	.35	.30	.....
● Ruby Glow-I	.75	.....	.30	.25	.....
● Small Wonder-Li	1.00	.50	.....	.....	.....
● Snow Maiden-I	.75	.....	.23	.19	.15
● St. Osyth-I	.75	.....	.23	.19	.15
● Sultan's Armour-Bo	3.00	1.05	.90	.75	.60
● Valiant Ola-Bo	1.00	.....	.30	.25	.20
● Widget-Ta	.75	.....	.23	.19	.15

## MOHRS AND OTHER ONCOBREDS

For Bloom Through APRIL, MAY and JUNE — Rb=Regeliabred

● Albino Girl	15.00	5.25	.....	.....	.....
● Allegría	2.50	.90	.75	.65	.50
● Altamohr	.75	.....	.26	.23	.19
● American Modern	1.00	.50	.40	.35	.....
● Anatolia	1.00	.....	.35	.30	.25
● Appian Way	7.50	2.65	.....	.....	.....
● Arjuna Aga	7.50	3.00	2.65	2.25	.....
● Beisan Aga	5.00	1.75	1.50	1.25	1.00
● Black Joppa	6.00	2.10	1.80	1.50	1.20
● Blue Abalone	1.50	.75	.60	.53	.45
● Blumohr	1.50	.53	.45	.38	.30
● Bon Voyage	10.00	3.50	3.00	.....	.....
● BUTTERFLY WINGS	1.25	.....	.38	.31	.25
● Capitola	1.25	.65	.50	.45	.38



	Retail Price	Wholesale 1	3	Price Ea. 10	in 25	Lots of 50
● Center Glow	5.00	1.75	1.50			
● Chenik Aga	25.00	8.75	7.50	6.25		
Cinna-Mac	7.50	3.00				
● Citrine	2.25	.80	.70	.60		
Conquest	2.00	1.00	.80	.70		
● Crystal Clear	1.50	.53	.45	.38		
● Damascus Blade	1.50	.53	.45	.38	.30	.23
● Deep Buttercup	1.00		.35	.30	.25	
● Deep Crimson	10.00	3.50	3.00	2.50	2.00	1.50
● Eastermohr	2.00	.70	.60	.50		
● Eastmont	3.50	1.23	1.05	.90	.70	.55
Elmohr	1.00		.30	.25	.20	.15
● Engraved	2.00	.73	.60	.50	.40	.30
● Evensong	1.50	.53	.45	.38	.30	
● Frances Craig	2.00	.70	.60	.50	.40	
● Front Row	15.00	5.25				
Gold of Ophir	1.50	.85				
Gray Mohr	3.00	1.20	1.05	.90		
GREEN MOHR	1.75	.65	.55	.45	.35	.26
Green Pheasant	1.50	.60	.53	.45	.38	
● Heather Angel	5.00	1.75	1.50	1.25		
● Ib Mac, True	2.00	.80	.70	.60		
● Imam Ahmid	12.50	4.38	3.75	3.12		
● Imam Jaban	7.50	2.65	2.25	1.90	1.50	1.13
● Imam Salah	15.00	5.25	4.50	3.75	3.00	
● Incandescent	10.00	3.50	3.00			
● Jabal Kerak	10.00	3.50	3.00	2.50		
● Kalifa Baltis	10.00	3.50	3.00	2.50		
Kalifa Fatima	5.00	2.00				
● KALIFA GULNARE	12.50	4.38	3.75	3.12	2.50	1.90
Kalfia Kabul	15.00	6.00	5.25			
● King Henry	10.00	3.50	3.00			
Laban Effendi	1.50	.90				
● Lady Dozier	2.00	.80	.70	.60		
● Lady Mohr	1.00		.30	.25	.20	.15
L'Amohr	2.00	1.00	.80	.70		
● Lemon Silk-Rb	1.50	.60	.53	.45		
● Madam Mohr	2.00	.80	.70			
● Magic Light	5.00	1.75	1.50	1.25	1.00	.75
● Mary Valentine	2.00	.80	.70	.60		
● Mauve Dust	2.50	.90	.75	.65	.50	.38
● Miss Martha	8.00	2.80	2.40			
Mohr Affair	1.00	.50	.40	.35		
● Mohr Beauty	1.00		.35	.30		
● Mohr Courageous	2.00	.80	.70	.60		
Mohresque	1.00		.35	.30	.25	
● Mohr Glorious	7.50	2.65	2.25	1.90		
Mohr Majesty	1.00	.50				
Mohr Velvet	2.00	.80				
Morning Blue	.75	.27				
New Look	1.50	.53	.45	.38	.30	.23
● Night Moth	1.50	.60	.53	.45		
● NOMOHR	4.00	1.40	1.20	1.00	.80	.60
● Olive Orchid	3.50	1.23	1.05	.90	.70	.55
● Peach Sherbet	1.50	.75	.60	.53		
● Persian Mohr	1.50	.75	.60	.53		
Phoebus Apollo	5.00	2.00				
● Phosphorescent	2.00	.70	.60	.50		
● Pink Mauve Mohr	2.50	.90	.75	.65		
● PINK MOHR	6.00	2.10	1.80	1.50	1.20	.90
● Present	2.00	.70	.60	.50	.40	
● Puff	1.75	.70	.65	.55		
Punch Bowl	1.50	.80				
● Purissamohr	1.50	.60	.53	.45	.38	
● Rare Pearl	2.00	.70	.60	.50		
● REAL GOLD	2.50	.90	.75	.65	.50	.38
Red Butterfly	5.00	2.50				
● Red Joppa	5.00	1.75	1.50	1.25	1.00	
● Ripples	1.00		.30	.25	.20	
Rosemohr	1.50	.90				
● Royal Accent	1.75	.65	.55	.45		
Saffron Charm-Rb	2.50	1.00	.90	.75		
● Sandy Mohr	7.50	2.65	2.25	1.90		
● Scarlet Butterfly	15.00	5.25	4.50	3.75		
Sespe	1.25		.38	.31	.25	
● Sikh mohr	3.00	1.05	.90	.75		
● Speckled Bird	4.00	1.40				
● Sunfrost	10.00	3.50	3.00	2.50		
Tatai Pasha	7.50	3.75	3.00	2.65		
● Trophy	25.00	8.75				
● Yussuf	.75		.23	.19		
● Zebulon	.75		.23	.19	.15	

**VARIETIES NOT ON THIS SALE LIST:** Since this Sale List includes only our current excesses, some of the finest varieties are necessarily omitted. If the ones you want are not in this Sale List, nor in the SOLD OUT list below, they may still be ordered, if you hurry, directly from the catalog and included on the same order with items from this Sale List.

**VARIETIES NOW SOLD OUT**—After 4 months of heavy catalog sales, the following catalog varieties are completely **SOLD OUT** for this year: All **Bargains for Beginners** on pink pages of catalog; also **AUTUMNS:** Blue Mascot, Blue Surprise, Fantasy; **FLAT:** Pinafore Lass; **GREENS:** Blue Parakeet, Green Chance, White Admiral; **LACED:** Gussie, Lime-light, Sugarplum, Yellow Lace; **TANGERINE BEARDED:** Arctic Blush, Flamingo Bay, Gay Lavina, May Hall, Pianissimo, Truly Fair; **TALL BEARDED:** Frontier Days, Golden Ballet, Violet Harmony; **DWARFS:** Blue Band, Buster Brown, Mist O'Pink, Sparkling Eyes; **ONCOBRED:** Coquetry.



**YOUR  
GREATEST**

**OPPORTUNITY**

**IN 1960  
TO SAVE**

**AVAILABILITY OF STOCK:** This Wholesale Sale List is going simultaneously to over 1000 nurseries. So you can see that to stand a reasonable chance of getting all the stock you want you will have to order **at once** and by **Air Mail**. If you are in a cold area, ask for immediate shipment and your order will go out P.D.Q.—almost as soon as received.

Dozens and dozens of extra choice scarce kinds, such as **Apricot Dancer, My Darling, Memphis Lass, My Happiness** and **Snow-Fire**, that could not be included in the 1960 catalog are now available on this Sale, while they last. But you must hurry!

**QUALITY OF STOCK:** All will be first class single rhizomes, freshly dug for your orders and promptly shipped. All stock guaranteed true to name and to reach you in good condition. Our **mountain-grown** stock thrives in every state.

**TERMS:** Prices are F.O.B. Placerville, cash with order. Shipments sent express collect, or C.O.D. **for the postage**, unless you enclose postage at the rate of **6c per rhizome** for all except Dwarfs and Lilliputs, which are 3c per rhizome. Minimum postage is 50c. **Minimum wholesale order at these low prices is \$10.00.** If less, please add 50c to help pay packing costs.

**SUBSTITUTES:** In case we are entirely sold out of certain kinds, if substitutes or larger numbers of some kinds are acceptable, it **will be decidedly to your advantage** to let us know, or **give a list of other varieties you need**, to use as alternates if needed.

If you do not list second choices nor say "no substitutes," we will assume you wish us to select any needed substitutes, rather than to hold up your order and write you.

**EXTRAS:** We always add generous extras to wholesale orders of \$15.00 or more. Where stocks permit, we will select these in part from some you suggest for possible substitutes.

**TIME LIMIT:** These prices apply to orders postmarked Sept. 30, 1960 or earlier. Later orders accepted if marked that we may substitute, if sold out of some kinds.

**MAKING UP YOUR ORDER:** Please give, for each variety ordered, the quantity, **the applicable each price**, and the total.

**CATALOG:** Refer to my 1960 or earlier full-color catalog for descriptions and **order blanks**.

**LARGER QUANTITIES:** If you can use larger quantities than quoted, say one to several hundred each of several varieties, write AIR MAIL for special lower prices, stating the quantities you can use.

**OVER 600 VARIETIES OF 17 TYPES AND RACES OF IRIS**